



# Romy Rodríguez-Ravines, PhD

## Connecting People and Possibilities Through Data Science

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### About me

*I transform vast volumes of data into actionable insights that drive strategic decisions. Where others see raw megabytes, I see intelligence. With over 25 years of experience in applied data science, I design solutions for complex business challenges and maximize AI investments.*

*My track record spans multiple sectors, including cybersecurity, industrial operations, marketing, financial services, telecommunications, energy, and client intelligence. Recently, I led the development of a cyber risk quantification engine for a SaaS product serving industrial infrastructures and OT networks.*

*Holding a Ph.D. in Statistics, I combine rigorous academic training with hands-on leadership across public and private sectors in Spain, Brazil, and Peru. Fluent in Spanish, English, and Portuguese, I am recognized for building high-performing teams and fostering innovation that delivers measurable business impact.*

### Education

#### Ph.D. in Statistics

UFRJ. Rio de Janeiro, Brazil 2003–2006  
*CNPq. Academic Scholarship (4-year financial aid)*

#### M.Sc. in Statistics

UFRJ. Rio de Janeiro, Brazil 2001–2003  
*CAPES Academic Scholarship (2-year financial aid)*

#### M.Sc. in Systems Engineering

UNI. Lima, Peru 1994–1997

#### B.Sc. in Statistics

UNALM. Lima, Peru 1989–1994  
*Ranked second in graduating class (Class of 1994)*

### Professional Experience

#### DeNexus

Madrid, 03/2021 – 10/2025

##### Head of Research and Modeling Strategies

Defined and executed modeling strategies powering DeRISK, a SaaS platform for cyber risk quantification in ICS/OT environments, led PhD-level team and cross-functional collaboration with cybersecurity experts, software engineering, and product management teams.

#### Avanade

Madrid, 09/2019 – 06/2020

##### Group Manager of Advanced Analytics

Designed AI/ML solutions to drive business value across sectors; led initiatives in knowledge mining, text analytics, and MLOps using Microsoft technologies.

#### Innova-tsn

Madrid, 10/2017 – 08/2019

##### Senior Manager of Advanced Analytics

Go-to expert for data science teams in Spain and UK; delivered ML solutions and designed presales technical proposals and POCs. Led initiatives in text analytics, demand forecasting, and predictive modeling, while fostering team growth and innovation.

#### Bayes Forecast

Madrid, 02/2008 – 09/2017

##### Chief Knowledge Officer

Held strategic roles including Chief Knowledge Officer, Pre-Sales Director, and Production Department Sub-Director. Led global analytics projects and teams in Spain, Brazil, Mexico. designed forecasting systems and predictive models. Designed forecasting systems and predictive solutions, directed presales efforts, crafted technical proposals, and executed POCs.

#### International Organizations Lima, 01/2001 – 12/2007

##### Short-term Consultant in Statistics - Public Sector

United Nations (FAO, UNDP), BID, World Bank, EU-AN Cooperation Project on Statistics (ANDESTAD). Peruvian Government: National Institute of Statistics (INEI), Ministry of Agriculture (SENASA), Ministry of Education (MINED).

## Academic & Research Roles

### Part-time Professor

Alfonso X El Sabio University	2024–Now
<i>BD in Business Analytics and BD in Computing and Artificial Intelligence</i>	
Nebrija University	2020–2023
<i>BD in Economics and International Business</i>	
University of Alcalá	2016–2017
<i>MD in Business Analytics and Big Data</i>	
EAE Business School	2017–2017
<i>MD in Business Intelligence and Technology Innovation</i>	
University of Rio de Janeiro (UFRJ)	2001–2004
<i>Institute of Mathematics. BD and MD</i>	

### Guest Lecturer

Master in Statistics for Data Science - UC3M	2019–2023
Master in Data Science - URJC	2017–2019
Master in Statistics and Operations Research - UB	2014

### Pre and Postdoctoral Fellow

FIOCRUZ. National School of Public Health	2006–2007
<i>FAPEX and CNPq Postdoctoral Research Grants</i>	
FIOCRUZ. Programa de Mudanças Ambientais Globais e Saúde (PMAGS)	2004–2006

### Publications

Jornadas de Investigación en Ciberseguridad	2025
Computers & Operations Research	2014
PLOS Neglected Tropical Diseases	2014; 2008
Computational Statistics	2013
Climate Research	2009
Journal of Hydrology	2008
Applied Stochastic Models to Business and Industry	2006

## Innovation and Technology Transfer

<i>Dynamic Industrial Cyber Risk Modeling based on Evidence (DICYME)</i>	
DeNexus Tech and URJC - CPP2021-009025	2022 – 2025
<i>Modeling of individual and aggregated cyber risk</i>	
DeNexus Tech and ICMAT, CSIC	2021 – 2022
<i>Research on quantitative OT cyber risk analysis</i>	
DeNexus Tech and URJC	2021 – 2022
<i>Actuarial study on quantifying cyber risk in critical infrastructure and evaluating cyber insurance viability</i>	
DeNexus Tech and UC3M	2021 – 2022
<i>Built a model to evaluate car prices in the Spanish market</i>	
Kroll Advisory, S.L. and UC3M	2021 – 2022

## Selected Talks & Posts

-  III Semana de la Ciberseguridad UAX (2025): “Leveraging Data and AI for Cyber Risk Management”
-  19 Congreso Internacional de Ciberseguridad Industrial (2022): “Modeling of Catastrophic Cyber Events in Industrial Environments. Impact on Portfolio Risk Accumulation”
-  III Conferencia Internacional en Procesos Estocásticos, Fenómenos Aleatorios y sus Aplicaciones (CIPEFA): “Bayesian Topic Modeling: Clustering for High-Dimensional Categorical Data applied to Text Analytics”
-  Big Data to Action 2018: “¿Qué es Big Data? Le preguntamos a Twitter”
-  Smart Data Summit 2018: “In-Scoring, Machine Learning y Big Data al servicio de la Puntuación Inteligente”
-  How DeNexus Leverages the Power of AI and ML in Cyber Risk Quantification and Management platform, DeRISK.
-  Cyber Risk Quantification and the Data Conundrum.

## Romy Rodríguez-Ravines, PhD

*I help organizations unlock the full potential of their data and analytics investments. Together, we can design tailored strategies that transform information into actionable intelligence, build data-savvy teams through hands-on training in AI and advanced data analytics, and ensure your data initiatives deliver quality and real ROI through rigorous technical audits. Every solution is customized to your goals and your team's technical level, providing expert support that drives measurable business value.*



 Spanish, English, Portuguese  
Madrid. December, 2025.